



Job Title:	Payments Consultant
Location:	Dunwoody, GA
Job Type:	Full-time
Work Authorization:	United States (required)
Education:	Bachelor's (required)
Payments Experience:	2-4 years minimum (required)

Company Description

Optimized Payments is an Atlanta based analytics and consulting firm helping companies streamline their payment operations. We are a growing, 14-year-old company looking for talented individuals who want to grow with us. Our client portfolio includes Fortune 500 firms such as Apple, Staples, Safeway, Priceline, AutoNation and the U.S. Postal Service.

Job Description

As a Payments Consultant, you will support and execute on merchant consulting engagements by providing guidance to internal stakeholders and clients regarding credit/debit interchange and swipe fee optimization and cost management. In this role, you will be responsible for reviewing merchant payment data from multiple card processors and developing and maintaining processes to further analyze payments data, monitor payments costs, perform interchange analysis, and identify payment issues and solutions. You will help develop forward-thinking interchange optimization and cost management strategies and tactics for large merchants. Your contributions will have a direct impact on the Company's bottom line.

Qualifications:

- Strongly analytical with a solid understanding of Interchange fees
- Strong attention to detail
- Independent, self-motivator, intelligent, entrepreneurial
- At minimum holding a bachelor's degree in Business, Economics, Econometrics, Finance, Statistics or related quantitative degree. MBA or relevant advanced degree a plus.
- Knowledge of the payments industry, including payment processing, credit card interchange and scheme fees and other international payment methods.
- Proficient in Excel and experience using BI/data visualizations tools such as Tableau, PowerBI, QlikView, Cognos, MicroStrategy
- Experience with a merchant acquirer, network or in a similar role at a large organization is a plus

Essential Duties & Responsibilities:

- Track market trends, card network programs, activities in the acquiring space, benchmarking information and synthesizing into recommendations and action plans. This includes updates from providers, schemes, industry news/reports, and technology developments.
- Perform analyses to identify optimization opportunities that reduce clients' card processing fees from interchange, assessments and dues and acquiring fees
- Determine the necessary data required to work with projects, pull, review and perform analysis.
- Inspect, clean, append and consolidate payments data from multiple acquirers, Discover and AmEx
- Update databases, create tools, and libraries with findings from research and analysis.
- Desire to work with senior leaders at global organizations

Why Consider Optimized Payments?

- Small, stable and highly profitable 14-year payments analytics and consulting firm



Optimized Payments
Analytics. Insights. Savings.

- Work with people who share a commitment to serving customers and having fun
- Opportunity to make significant impact to Company and its Clients
- Benefits – standard 3-week vacation, stock options, 401k plan, medical/dental benefits, full gym, paid parking
- Opportunity to work from home few days a week

For any inquiries, contact Joey Dembek at joey@optimizedpayments.com